

COLUMBIA SAILING CLUB
BOARD OF STEWARDS MEETING

March 6, 2019



Board Attendance: David Mosley, Bruce Seiffert, Jim Edwards, Curt Rone, Jerry Jowers, Michael Kapp, Wayne Smith, Margaret Clarkson, Johnny Dotterer, David Oliver, Stanley Hassinger, Charles Bumgardner, Robby Garfield, Jan Jernigan

Commodore David Mosley called the meeting to order at 1830 hrs.

The February minutes were submitted for approval. Wayne Smith made a motion that the minutes be approved subject to David Oliver's edits. The motion was seconded. A vote was taken - all Ayes. The February minutes were approved.

REPORTS

Secretary (Jowers) – The Club has 187 members that count against our total cap of 200.

Treasurer (Curt Rone) – Club financials for January have been distributed and are on the website.

Membership & Education (Bruce Seiffert) – we are bringing 2 new member applicants before the Board tonight. The membership committee interviewed another new member applicant last night. We have 2 other prospective new members working on applications.

Sailing (Jim Edwards) – The Spring Dinghy Series starts one week from today. So far, 16 sunfish and 3 optis have registered. You can register on regattanetwork through the CSC website.

Back Cove (Mike Mayfield) - We have a workday on Saturday, March 9th. We expect 20 people to come and help put the docks back together and clean the pedestals. If you have a boat that was pulled out from the back cove we need to get those moved from the front circle to the back cove. We can help you get your boat back in the water if you need it. We have only one 26 ft slip open, every thing above 26 ft is spoken for. We do have some slips available for boats less than 26ft long.

Boat Master (Langdon Warner/Ryan Lavisky) – The boat keys are now being stored on a rack hanging in boat house. All the boats but Mr. Corky have had

their annual service. Cleo is back in the water. The bottom was cleaned before it went in. We sold the San Juan 21 for \$1300. We are keeping the the outboard motor that was on it and it will be used by youth program.

David Mosely asked for a motion to authorize the sale of the San Juan for \$1300.

Charles Bumgarnder made a motion to amend the motion made in February regarding the sales price of the San Juan - the amended motion will authorize the San Juan to be sold for \$1300.00. The motion was seconded. A vote was taken. All Ayes. The motion carried.

Canteen – The canteen has been restocked in advance of the March 9th workday.

Communication (Andrew Clarkson) - No report.

CSCA (Hilarie Brush) - The CSCA fed the college sailors at the regatta last weekend. Thanks goes to all who participated. On March 15th the CSCA will be hosting a beer tasting with wings and Irish nachos. The invitation is in the telltale. Make sure you RSVP.

Docks (Billy Ray Davis) – No news yet from Agnew. The T-dock seems to be holding, for now. The dock company salesman is coming out tomorrow to give us an estimate on the various dock projects. David Van Cleef raised an issue about the width of the #4 dock being a safety issue.

Entertainment (Beth Ann Rocheleau and Emery Clark) - No report

Grounds (Dan Clayton) - Tommy Tapp provided Dan's report: Two tress have been removed by the beach and two more will be removed later this week. No new trees have been planted yet, but Dan assures us that will happen.

House (Tommy Tapp) – The urinals in mens bathroom have gotten clogged again. Dan Clayton has a plumber that is willing to come look at the water treatment system which may be the source of the problems we have been having with these urinals. We have several bids for paving and may get additional bids. The key is to make sure everyone is bidding on the same project specifications.

Land Parking (Bruce Seiffert) – We want to have all boats in the inner circle out by the end of the month. We have several regattas coming up so we need to clear the area in advance. We also need to consider some crush and run for the land parking. This will address the mud around the north docks bathhouse and in some of the land parking areas. This would be a good project for the upcoming workday or in the future if we cannot arrange it on short notice.

LMYRA (Ron Loring) – Matt O’Conner reported that there was a good turnout last Saturday for the first LMYRA race. The skipper’s meeting on Friday night was a good social event, something we are hoping to more often. The biggest event of the year will be a regatta to benefit Leukemia Society. A date for this event has not yet been set.

Recycling (John Hudson) – All is good.

Safety (Dennis Anderson)– No report.

SAYRA (JC Moore) – No report

Telltale – (Margery Ballowe) - No report.

Telephone/Email/Yearbook (Will Haltiwanger/ Curt Rone) – No report

Youth Sailing (David Van Cleef) - The Sailing Director reported that the Winter Seminar was held on Feb. 16th. Jim Holland will be doing another talk at Dreher Shoals. If you missed his talk at CSC you have one more opportunity to hear it.

Thanks goes to the CSCA for hosting the Gamecock Sailing Club fundraiser last Friday night. The first GSA regatta was last Saturday. We had 10 teams participating. We’ll have the same event again in the fall. The GSC dinghy team uses the club’s 420s. The GSC keelboat team used DVC’s J22 and Roger Dougal’s J24s. Not only is this a big time commitment for the boat owners, the boats are getting a lot of use and consequent wear and tear. They probably cannot continue this arrangement indefinitely. At some point providing keel boats for the GSC keel boat team should become a club responsibility. Junior sailing team practice started on Sunday. We have 9 returning members (7 Optis and 2 Bics). All are invited to participate in the St. Patricks Day Parade. Jane Key and Margaret Clarkson are organizing that. Currently summer camp enrollment is in the high 60s. Marketing efforts are in full swing. We’ve been invited to Hammond’s camp fair in May. This is where most kids sign up. Brochures have been printed and are ready to be distributed. Through the “peach jar program” we will post flyers at 26 school bulletin boards. We are also advertising on “mom’s blog.” This blog gets tremendous social media exposure. High school sailing school presentations are set up. We are also planning for a PB&J program for kids between the ages of 5-7- we want to do this in June and July over four Saturday mornings. The parents will stay and participate. Stay tuned.

Webmaster (Pete Gindhart/ David Van Cleef) – Our website has been updated a few times. It is now secure. This affects how Google ranks the site. We should be ranked higher as a result. The website is much quicker than it has been and more user friendly. Stephanie Copple and DVC have been working more on using Facebook. Stephanie discussed plans to ramp up CSC’s business facebook page by posting every event as it comes up and promoting the summer camps. In this month our post-reach is 5,724, that is up 543%. Engagements

are up 350%. We also have 12 more followers. We can keep this up by encouraging our members to like CSC posts. Facebook analytics promotes pages with a lot of positive engagements. Keep in mind that the CSC business page is separate from the CSC Group page.

Margaret Clarkson presented on the excellent placement our summer camps have received in several publications (The State newspaper and Freetimes) and our promotion and placement in the Heathwood and Hammond summer camp catalogs. We are also thinking about reaching out to nearby church youth programs. Margaret also described the plans for the St. Patrick's Day Parade.

Commodore's Report (David Mosley) – We have received 4 applications for the resident manager position. The flag officers have interviewed all and are awaiting a decision from one interested party, probably the front runner. We will present a candidate to the BOS when possible. We did have one candidate who is retired after 20 yrs in law enforcement question us on our lack of security, open access, and reasons why we didn't have cameras, she was shocked that we do not, and I believe we should revisit this even if we hire the RM. I will ask Andrew Clarkson to present on this subject again. I think the cost was around \$875 for 4 cameras with the ability to view from a central monitoring station and from smart phones.

David Van Cleef installed a new shoal marker at the entrance to the back cove near the bent pole that is a hazard as well as the shoal hazard. The DOR agreement deficiencies in the book have been corrected. We were missing the roster for the GSC; it is now in the book.

NEW BUSINESS

Back Cove: Make Mayfield presented a proposal for a new fee structure for the back cove. His written proposal is attached to these minutes. The proposal eliminates the entry fee and raises the rate charged per foot. Much discussion followed. No action was taken at this time.

501C3 - Last month we had a motion to take \$2500 from the Steve Rose fund to explore working with Nancy Glover to create a 501C3 foundation. David Mosley and others expressed concern that the vote count on this motion was incorrect. Non-board members may have voted and it is not clear that all board member votes were counted.

Jan Jernigan made a motion to nullify the vote on that issue in light of the concern that the vote was not properly counted. The motion was seconded. A vote was taken. All Ayes. The motion carried.

Johnny Dotterer made a motion that we take no further action with Nancy Glover to establish a 501C3 foundation. The motion was seconded. All Ayes. The motion carried.

The BOS would like to explore the feasibility of a relationship with the Central Carolina Community Foundation for tax-advantaged fundraising.

ADJOURNMENT AT 2038 HRS.

Executive Session followed.

Eliminate the \$1000 entry fee.

Assign permanent slips to sailboats only. (Pontoons and jet skis prohibited.)

Increase slip fee from current \$6.60/foot to \$10.00/foot. One rate for all boats (sail or power).

Fees billed quarterly. No prorated fees.

Grandfather all current slip holders at the current rate of \$6.60/foot until TBD when they will be charged the new rate.

If vacant slips exist, assign temporary slips to powerboats with the condition that if a sailboat wants a slip that the powerboats will be removed on a last in/first out basis.

Exceptions to last in/first out could exist due to slip size demands.

Assumptions: 78 slips occupied in 2019, 82 slips occupied in 2020, 5 slips turnover each year, current slip holders grandfathered at current rate till TBD.

Slip fee	Ave slip/yr	Ave slip/mo	Quarters to grandfather	
			\$500	\$1,000
\$ 6.60	\$ 731	\$ 60.90		
\$ 8.00	\$ 886	\$ 73.82	13	26
\$ 10.00	\$ 1,107.00	\$ 92.28	6	11

Historic data for back cove at \$6.60 and \$1000 entry fee

Year	Slip Fee	Entry Fee	TOTAL	CIF	GF
2012	\$55,580	\$4,373	\$59,953	\$26,605	\$33,348
2013	\$55,064	\$4,000	\$59,064	\$26,026	\$33,038
2014	\$55,642	\$8,397	\$64,039	\$30,654	\$33,385
2015	\$58,465	\$3,219	\$61,684	\$26,605	\$35,079
2016	\$57,852	\$6,645	\$64,497	\$29,786	\$34,711
2017	\$56,895	\$1,615	\$58,510	\$24,373	\$34,137
2018	\$54,673	\$6,149	\$60,822	\$28,018	\$32,804
Total	\$394,171	\$34,398	\$428,569	\$192,066	\$236,503
Average	\$56,310	\$4,914	\$61,224	\$27,438	\$33,786

Projected data for back cove at \$6.60 and \$1000 entry fee

Year	Slip Fee	Entry Fee	TOTAL	CIF	GF
2019	\$57,288	\$9,000	\$66,288	\$31,915	\$34,373
2020	\$59,928	\$9,000	\$68,928	\$32,971	\$35,957
2021	\$59,928	\$5,000	\$64,928	\$28,971	\$35,957
2022	\$59,928	\$5,000	\$64,928	\$28,971	\$35,957
2023	\$59,928	\$5,000	\$64,928	\$28,971	\$35,957
2024	\$59,928	\$5,000	\$64,928	\$28,971	\$35,957
2025	\$59,928	\$5,000	\$64,928	\$28,971	\$35,957
Total	\$416,856	\$43,000	\$459,856	\$209,742	\$250,114
Average	\$59,551	\$6,143	\$65,694	\$29,963	\$35,731

Projected data for back cove at \$8.00 and \$500 entry fee and grandfather clause

Year	Slip Fee	Entry Fee	TOTAL	CIF	GF
2019	\$58,620	\$4,500	\$63,120	\$29,748	\$37,872
2020	\$62,924	\$4,500	\$67,424	\$31,470	\$40,454
2021	\$63,979	\$2,500	\$66,479	\$29,092	\$39,887
2022	\$64,714	\$2,500	\$67,214	\$29,386	\$40,328
2023	\$72,640	\$2,500	\$75,140	\$32,556	\$45,084
2024	\$72,640	\$2,500	\$75,140	\$32,556	\$45,084
2025	\$72,640	\$2,500	\$75,140	\$32,556	\$45,084
Total	\$468,157	\$21,500	\$489,657	\$217,363	\$293,794
Average	\$66,880	\$3,071	\$69,951	\$31,052	\$41,971

Projected data for back cove at \$10.00 and \$0 entry fee and grandfather clause

Year	Slip Fee	Entry Fee	TOTAL	CIF	GF
2019	\$60,609	\$0	\$60,609	\$24,244	\$36,365
2020	\$66,902	\$0	\$66,902	\$26,761	\$40,141
2021	\$69,062	\$0	\$69,062	\$27,625	\$41,437
2022	\$90,800	\$0	\$90,800	\$36,320	\$54,480
2023	\$90,800	\$0	\$90,800	\$36,320	\$54,480
2024	\$90,800	\$0	\$90,800	\$36,320	\$54,480
2025	\$90,800	\$0	\$90,800	\$36,320	\$54,480
Total	\$559,773	\$0	\$559,773	\$223,909	\$335,864
Average	\$79,968	\$0	\$79,968	\$31,987	\$47,981

Projected data for back cove at \$10.00 and \$500 entry fee and grandfather clause

Year	Slip Fee	Entry Fee	TOTAL	CIF	GF
2019	\$60,609	\$4,500	\$65,109	\$30,544	\$39,065
2020	\$66,902	\$4,500	\$71,402	\$33,061	\$42,841
2021	\$90,800	\$2,500	\$93,300	\$39,820	\$55,980
2022	\$90,800	\$2,500	\$93,300	\$39,820	\$55,980
2023	\$90,800	\$2,500	\$93,300	\$39,820	\$55,980
2024	\$90,800	\$2,500	\$93,300	\$39,820	\$55,980
2025	\$90,800	\$2,500	\$93,300	\$39,820	\$55,980
Total	\$581,511	\$21,500	\$603,011	\$262,704	\$361,807
Average	\$83,073	\$3,071	\$86,144	\$37,529	\$51,687