

COLUMBIA SAILING CLUB
BOARD OF STEWARDS MEETING



November 7, 2018

Board Attendance: David Mosley, Bruce Seiffert, Curt Rone, Jerry Jowers, Tommy Tapp, John Young, Jim Edwards, Charles Bumgardner, Craig Milling, Stanley Hassinger

Vice Commodore David Mosely called the meeting to order at 1828 hrs.

The October Minutes were submitted for approval. John Young made a motion that the minutes be approved. The motion was seconded. A vote was taken - all Ayes. The October minutes were approved.

REPORTS

Secretary (Jowers) – The Club has 186 members that count towards our total cap of 200.

Treasurer (Curt Rone) – Club financials have been distributed and are on the website. The treasurer raised 3 items for information and discussion: 1) we just found out a few weeks ago that we were not getting the audit done as we expected. Robert Key has agreed to step in and get it accomplished. He understands the time factor resulting from the motion passed at the annual meeting. 2) The Board needs to revisit a motion made in September authorizing the purchase of two boats. The motion was made and passed with the funds coming from the general fund. However, these types of purchases must be made from the capital improvement fund.

Tommy Tapp made a motion to amend the Board's action in September to require the funding for the purchase of the two boats come from the capital improvement fund. A vote was taken - all Ayes. The motion carried.

3) Our cash detail statement contains a number of restricted funds listed on the last page of the statement that are not restricted funds as provided for in the Bylaws. in the past, these funds have been used as a funding for projects - this practice would allow the treasurer to charge an item to these funds rather than accounting for the purchase through the general fund. It is probably not good accounting and results in a lack of transparency. We have certain funds that need to be maintained as restricted accounts as specified in the Bylaws. The

rest of these funds should be closed and transferred to the general fund to improve our accounting and transparency.

Curt Rone made the following motion: In order to have better transparency, we should close the following restricted accounts: Junior, Back Cove, Docks, Front Docks, Boatmaster, Buildings, Grounds and Kitchen and transfer the funds from those accounts to the general fund at the end of the calendar year.

Some discussion followed.

The Motion was seconded.

Additional discussion followed.

A vote was taken - all ayes

Tommy Tapp made a motion that we adopt the treasurer's recommendation made at the Annual Meeting that 40% of dues, slip rentals and land parking fees along with 100% of initiation and back cove entrance fees will go to the Capital Improvement Fund. The motion was seconded. A vote was taken - all Ayes.

Membership & Education (David Mosley) – reported that two prospective provisional members will be going to executive session tonight. We've had a total of 14 new members that came thought this year.

Sailing (Bruce Seiffert) – Midlands Regatta was a great success. The fall dinghy series continues through November.

Sailing Director (David Van Cleef) – Sailing Director David Van Cleef reported that our summer programs are in the works. He's had meetings with both Hammond and Heathwood. They launch their summer camp registrations in January. We need to get out in front of that. We should give our members and returning campers early registration access for a few weeks before we open it up to Hammond, Heathwood and the general public. We have yet not determined whether to require a deposit for early registration or full payment. We will have to pay the schools 30% of the revenue from their signups. This fee is justified because of the marketing these schools do. They do all of the advertising and we benefit. We may need to increase the nonmember registration fee in order to make up for the 30% we have to pay to these schools. No decision has been made yet. The summer program will begin the first week in June and go through the last week in July. We will not have camps the week of July 4th. The total capacity for the summer camp is 212 kids.

Our situation now is very different from the situation we were in last year. Due to the Sailing Director's hire date, we did not begin marketing our summer programs until April. This made it difficult to get the word out about our camps

and to fill them to capacity. This year we are able to start putting together the program, marketing, and sailing instructor hires in December. We also learned a lot from our experience last year about what marketing works and what doesn't work. We are laying the foundation for an even better summer in 2019.

Canteen (Mike Lambert) – no report

Back Cove (Mike Mayfield) - no report

Boat Master (Langdon Warner) – Bruce Seiffert read the following written report from Boat Master Langdon Warner:

- 1) Please make sure the Board's authorization for the source of funds for a new-to-us 17 foot whaler is changed from the general fund to the capital improvement fund.
- 2) Boat repairs - The new-to-us baby whaler had an engine tune up and the control cables replaced as well as the shift control box. The larger whaler managed to digest sand into the water pump during the Midlands Regatta and has now also been repaired.
- 3) Boat covers - the decision not to construct a new boat shed this winter means we will have to buy 1-2 boat covers. This purchase is not in the current Boat Master budget and we hope to have costs by the next Board meeting.
- 4) New boats - search for a 17 foot Boston Whaler Montauk continues. A good one slipped away in Charleston, looking at 2-3 others in the next week or so.
- 5) We are way over budget for 2018 and need to rethink costs for 2019.

Communication (Andrew Clarkson) - no report

CSCA (Diane Augsburger) - Allie Hassinger reminded everyone that the Annual meeting is this Sunday.

Docks (Billy Ray Davis) – no report

Entertainment (Beth Ann Rocheleau and Emery Clark) - no report

Grounds (Dan Clayton) - no report

House (Tommy Tapp) – We have replaced the gaskets in the refrigerator and will continue to monitor the mold situation.

Land Parking (Bruce Seiffert) – We have 101 sailboats, 21 powerboats, and 23 trailers in the back lot. Total land parking revenue as of 11/6/18 is \$26,409. The budget is \$36,000 and we are on track to meet it.

LMYRA (Seiffert) – Races 6 and 7 are cancelled out of respect for the Milling family.

Recycling (Scott Leamy) – All is good.

Safety (Dennis Anderson)– No report

SAYRA (JC Moore) – The annual meeting will be at Sonesta Resort in Hilton Head the last weekend of Jan. Robert Key will be installed as the next SAYRA commodore and we hope to have a good turnout from our membership.

Telltale – (Margery Ballowe) - No report

Telephone/E-mail/Yearbook (Will Haltiwanger) – No report.

Youth Sailing (Charlie Brooks) - No report.

Webmaster (Pete Gindhart) – No report.

Commodore's Report (Jan Jernigan) – Vice Commodore David Mosely read the Commodore's written report: Thanks to all who were able to attend the Annual Meeting. We have had a banner year at CSC! I have appointed Robert Key to perform the 2017 Audit for the Club. Please remember the following dates:

Christmas tree trimming: December 2nd
Christmas Carol Sing: December 16th
Christmas Party at Forest Lake - December 21st

OLD BUSINESS

There was no old business.

NEW BUSINESS

Tommy Tapp made a motion to contribute \$1200 to USC scholarship fund as we have in the past in order to fulfill one of our DOR obligations. The motion was seconded. A vote was taken - all Ayes.

Craig Milling raised an issue that has come up in the past and will likely arise again relating to whether nonmembers may be invited to parties that are traditionally "members only" - the Past Commodores/Past Presidents party and the Christmas Party. Some discussion followed. Stanley Hassinger made a motion to establish a rule that invitations to the Past Commodores/Past Presidents party and Christmas Party will be limited to current members of either

the CSC or the CSCA. Craig Milling seconded the motion. A vote was taken - all Ayes.

ADJOURNMENT AT 1958 HRS.

Executive Session followed.